

Factsheet

Landis+Gyr is the global industry leader in energy measurement solutions and advanced meter management for electricity, gas, heat and water utilities.

Focused on quality, reliability and innovation, the Group offers a complete portfolio of energy meters and integrated smart metering solutions, enabling utilities and end-users to use scarce resources efficiently, save operating costs and protect the environment by managing energy better.

With an installed base of over 300 million electricity meters, 20 million meters under managed services and delivery of over 1,000 smart metering solutions, Landis+Gyr is the premier global smart metering solutions provider.



History

Landis+Gyr has been a leader in the electric meter market since its foundation in 1896 in Zug, Switzerland, as the Elektrotechnisches Institut Theiler & Co. In 1904, founder Richard Theiler appointed engineer Heinrich Landis as his successor. After partnering with Dr. Karl Heinrich Gyr in 1905, the Company assumed its longstanding name of Landis & Gyr. In 1998 Landis & Gyr was acquired by Siemens who divested the business to financial investors in 2002 under the new name Landis+Gyr.

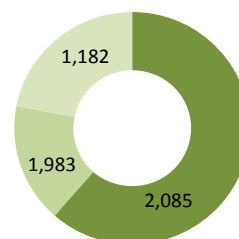
In 2011, Toshiba Corporation (60%) and Innovation Network Corporation of Japan (40%) acquired Landis+Gyr as an independent growth platform with the sole mission to help the world manage energy better.

Management

Andreas Umbach	President & Chief Executive Officer
Jonathan Elmer	Executive Vice President & Chief Financial Officer
Richard Mora	Executive Vice President North America
Alvaro Dias Junior	Executive Vice President South America
Jon Stretch	Executive Vice President EMEA
Oliver Ittisberger	Executive Vice President Asia Pacific
Dieter Hecht	Executive Vice President & Chief Procurement Officer
Branko Bjelajac	Executive Vice President & Chief Technology Officer

Employees

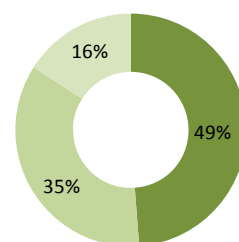
Worldwide (03/2013)	5,313
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Americas	40%
EMEA	37%
Asia Pacific	23%
Operations	58%
R&D incl. Product Management	19%
Sales, General Management & Administration (SG&A)	23%

Sales

Worldwide BY 2012/13	1,67bn USD
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(in mUSD)	2012/13
Americas	815
EMEA	587
Asia Pacific	266
Total	1,667

Product portfolio

Meters

Suite of intelligent multi-energy meters that cover electricity, gas, heat and cold within residential, commercial, industrial and grid metering including Prepayment solutions and Personal Energy Management tools for consumer engagement.



Communication

Full range of two-way communication options including PLC, GPRS, PSTN, Ethernet, RF mesh, 3G and 4G. Capabilities to read meters remotely, control distribution systems, load control management, demand response with dynamic- and real-time system updates.



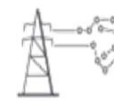
Software

Proven applications for smart metering, network management and controls and value-added data management. Offering includes software and data management systems, analysis tools tailored for billing, finance, customer service, operations.



Network Management

Our solution gives utilities visibility and control of electricity, gas and water distribution equipment devices. Increased awareness of network status improves reliability and efficiency of supply and allows for smart load management.



Services

Wide range of Advanced Metering services based on our in-depth knowledge and expertise. Our offering includes deployment, training and operating services.



Gridstream

Gridstream™ maximizes the effectiveness of utilities' Energy Management assets through the seamless integration and flow of technology and information. Multi-Energy Smart Metering, Network Management, Personal Energy Management; as a truly flexible solution, the Gridstream™ suite addresses the needs for a Smart Energy Management platform.



Industry-wide technology leader

- The industry's largest installed meter base with currently more than 300 million devices installed
- More than 25 million fixed network advanced meters deployed
- Managed services for 14 million endpoints
- Over 115 million USD in annual R&D investments
- 16 R&D labs incorporating global centers of competence
- 920 engineers & scientists globally

Global customer base

Blue chip customer base, including

- National and multinational European Utilities such as BritishGas, ErDF, E.ON, TreFor, Iberdrola, SydEnergi, Helsingin Energia
- Leading utilities in North America including Oncor, AEP, Hydro Québec, Ameren, PG&E, Xcel Energy
- Investor and state owned utilities in Australia, China, India, Brazil, and in almost every major meter market



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