Finance

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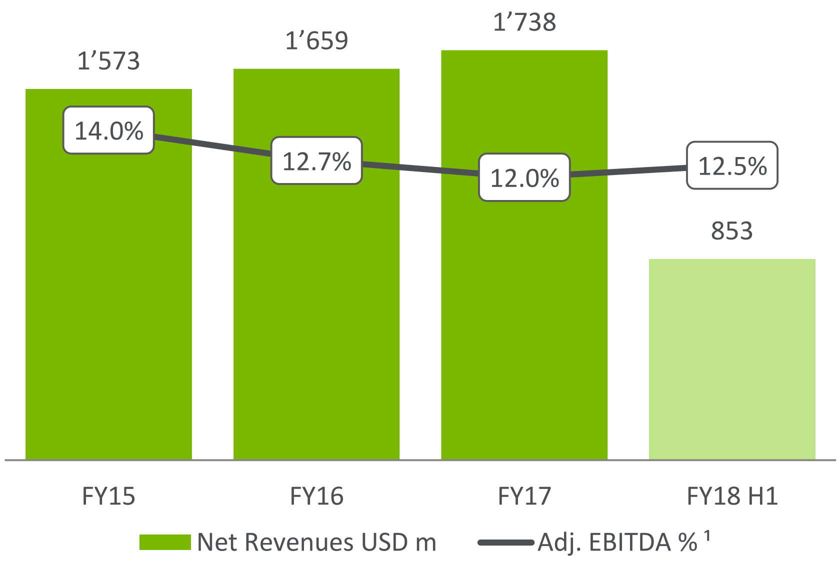
Group performance | Positive Net Revenues trend with uptick in profitability

Net Revenues development in constant currency:	FY15 – FY17	FY17 H1 – FY18 H1
	+4.8% CAGR	-1.9%



1. Following the adoption by the Company of ASU 2017-07 relating to defined benefit pension scheme costs, Adj. EBITDA has been revised down by USD 0.8m, USD 1.4m, and USD 3.8m in FY15, FY16 and FY17 respectively as all pension income and expenses other than service costs are now reported under "Other income (expense)"

Net Revenues development

FY15 – FY17

- Smart metering growth in Americas and EMEA
- No growth in Asia-Pacific

FY18 H1

- Strong growth in North America
- Declines in EMEA and Japan

Adjusted EBITDA %

FY15 – FY17

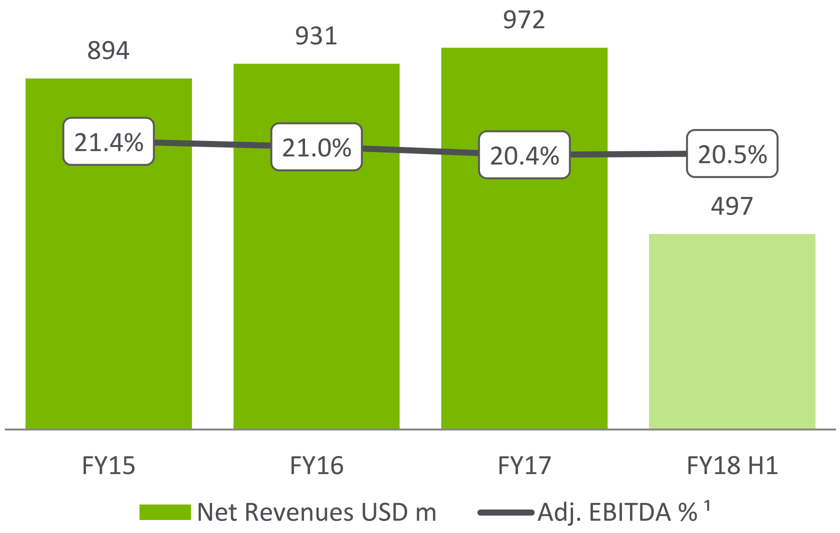
- Adjusted EBITDA % declines on margin compression mostly in EMEA

Indicators for recovery in FY18 H1

- Uptick in EMEA & AP drives higher margin despite 140bps headwind from incremental supply chain costs

Americas performance | Continued Net Revenues growth with high margins

Net Revenues development in constant currency:	FY15 – FY17 +3.6% CAGR	FY17 H1 – FY18 H1 +5.6%



1. Following the adoption by the Company of ASU 2017-07 relating to defined benefit pension scheme costs, Adj. EBITDA has been revised down by USD 0.6m, up by USD 0.1m, and down by USD 0.7m in FY15, FY16 and FY17 respectively as all pension income and expenses other than service costs are now reported under "Other income (expense)"

Net Revenues development

FY15 – FY17

- Growth as North America market continues to outpace forecasts

FY18 H1

- Two large US deployments underpin strong growth
- Japan revenue down USD 33m to USD 14m as contract model changes. Next growth cycle is expected from 2023

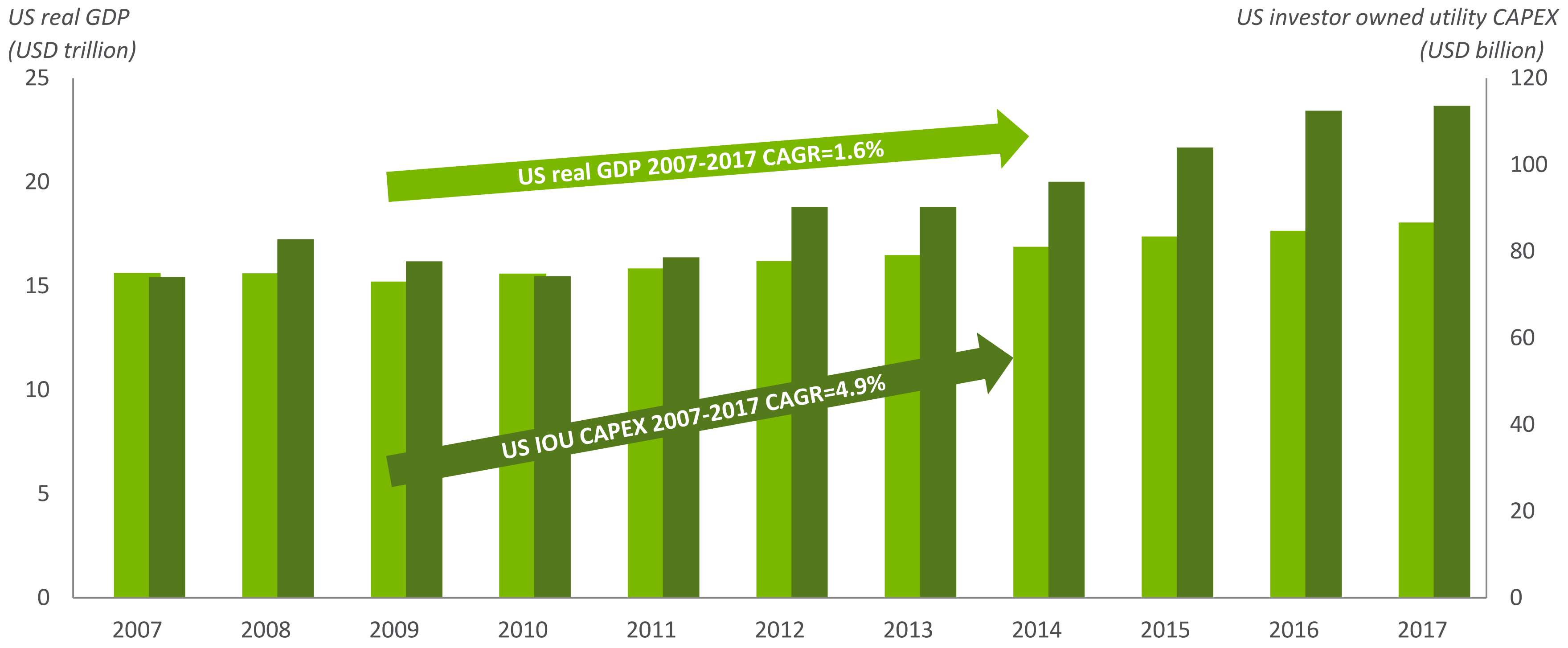
Adjusted EBITDA %

- Adjusted EBITDA % remains >20%
- Some FY18 H1 headwinds due to
  - Decline of Japan revenue
  - 160 bps margin impact from supply chain issues

North American smart electric meter market

- Unit prices and sales volumes for smart electric meters in North America are higher than expected at IPO, supported by IHS and internal data

Utility CAPEX cycles largely uncorrelated to GDP



Source: IMF world economic outlook 2017 and EEI data

No material impact expected from either tariffs or USMCA, if ratified

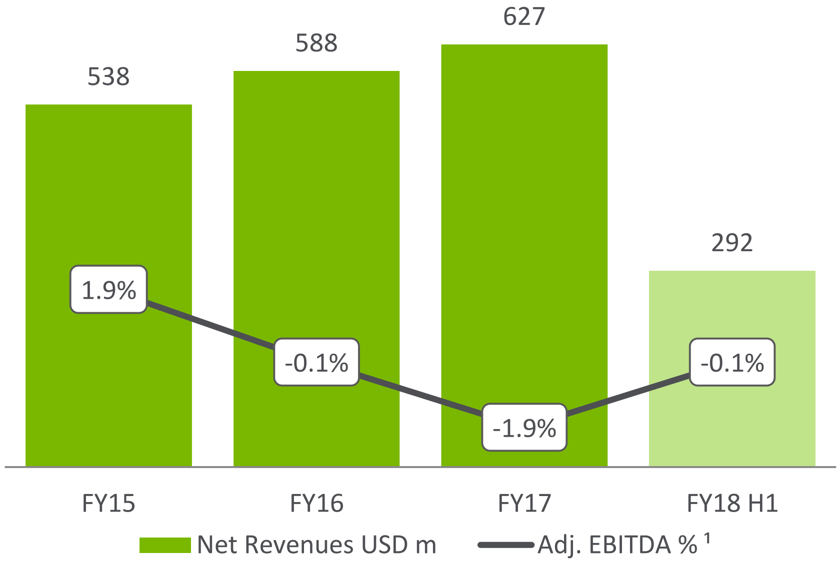
Americas supply chain set-up

- Landis+Gyr manufacturing sites for North America
- Main EMS's for North America

- Main Landis+Gyr assembly site for North America is in Reynosa, Mexico
- Main EMS's for North America are located in Mexico and Vietnam
- Subject to ratification, the new agreement represents no change versus NAFTA
- Tariffs on direct imports from China are expected to have only a minor impact on Americas Adj. EBITDA margin

EMEA performance | Growing Net Revenues to FY17 with profitability recovery in FY18 H1

Net Revenues development in constant currency:	FY15 – FY17	FY17 H1 – FY18 H1
	+8.0% CAGR	-11.6%



Net Revenues development

FY15 – FY17

- Growth in key smart metering markets: France, NL and UK

FY18 H1

- Temporary delays in UK, project roll-off in Spain & supply chain issues cause revenue decline

Adjusted EBITDA %

FY15 – FY17

- Adjusted EBITDA % under pressure in certain smart metering markets

Indicators for recovery in FY18 H1

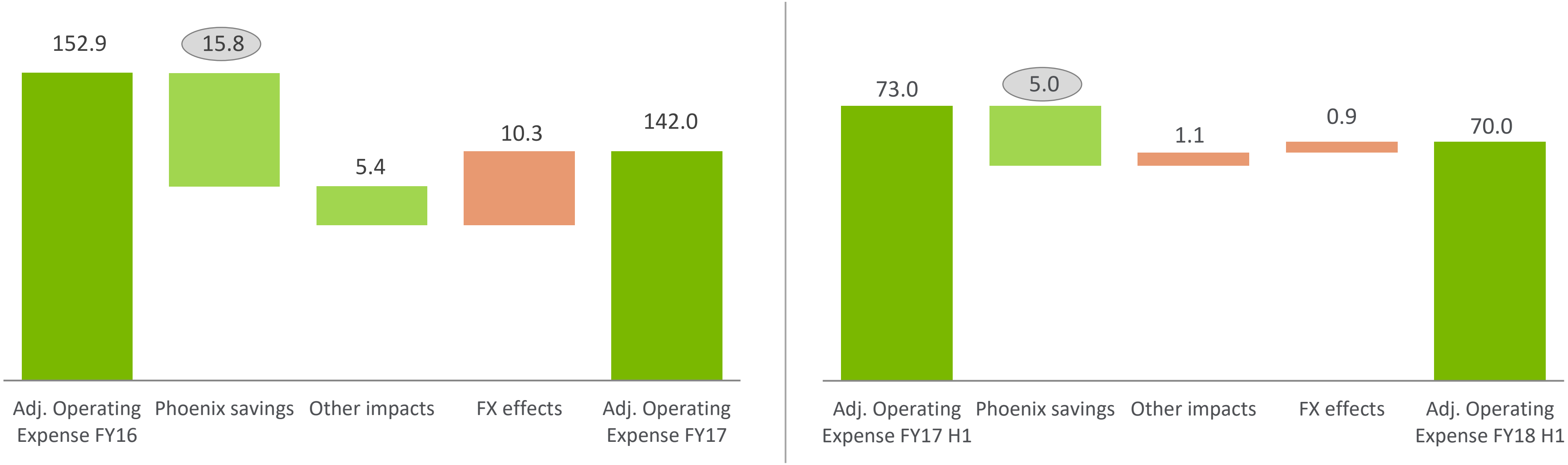
- Positive impact from new product introductions and lower operating expenses (Project Phoenix)
- Headwind: 130 bps margin impact from incremental supply chain costs

1. Following the adoption by the Company of ASU 2017-07 relating to defined benefit pension scheme costs, Adj. EBITDA has been revised down by USD 0.2m, USD 1.5m, and by USD 3.1m in FY15, FY16 and FY17 respectively as all pension income and expenses other than service costs are now reported under “Other income (expense)”

Project Phoenix executed and generating savings as planned

IPO commitment: USD 20m of savings by FY18
Delivered: USD 21m of savings by FY18

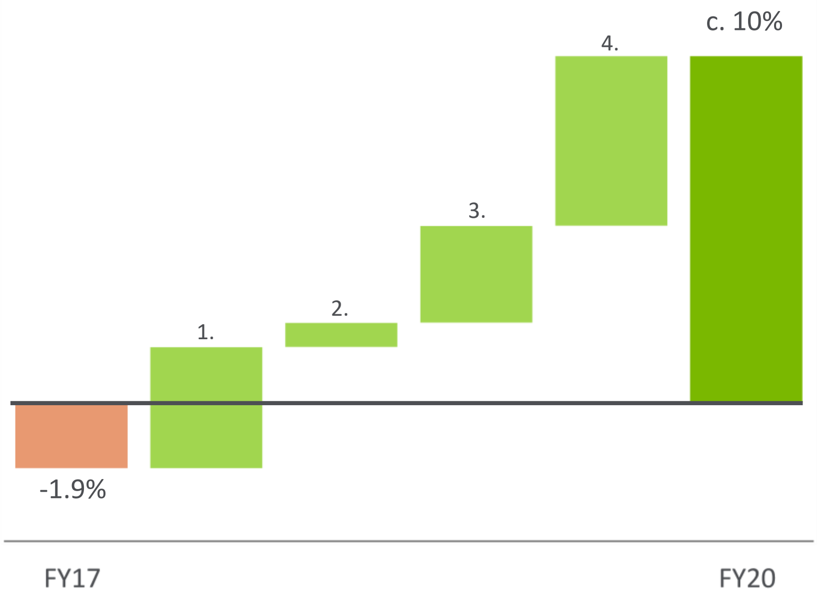
Adjusted Operating Expense bridges (in USD m) [1]



1. All numbers revised for the adoption of ASU 2017-07 relating to defined benefit pension scheme costs and excluding Group charges

Clear path to sustainable, double digit, Adj. EBITDA margins in EMEA

Adjusted EBITDA as a % of Net Revenues



Measures

1. **Improved Margin Quality: +3.2% to +3.7%**
   Product cost downs on high volume AMI products

2. **Phoenix Savings: +0.6% to +0.8%**
   Further savings of USD 5m materialised in FY18 H1
   (USD 21m in total)

3. **Lightfoot Savings: +2.6% to +3.0%**
   USD 20m still to be delivered, mainly in FY19 and FY20

4. **Operating Leverage: +4.5% to +5.3%**
   Higher net revenue volumes lead to economies of scale
   Group charges back to basis assumed at IPO

Brexit uncertainties continue

Status

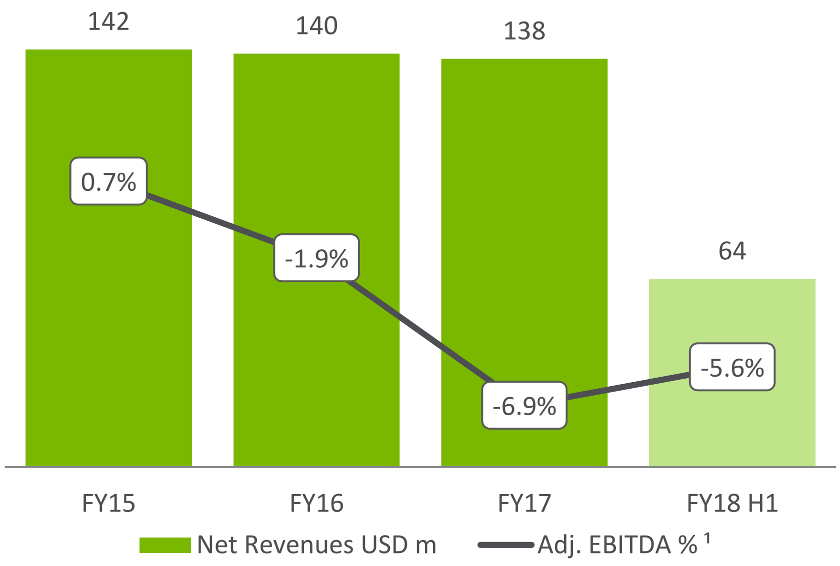
- UK is the largest market in EMEA and 2nd largest market globally for Landis+Gyr
- Mass deployment of smart meters is accelerating as transition to SMETS2 kicks in
- Uncertainty remains over the UK's exit from the EU
    - A no-deal scenario is the main negative short-term scenario

Potential Implications

- WTO terms would result in import duties of 1.1% on electric and 2.1% on gas meters
- New import procedures & customs congestion may result in disruption to deliveries
- Exchange rate fluctuations may impact margins
- UK may become a more uncertain market

Asia-Pacific performance | Reduction in operating expenses positions region for profitable growth

Net Revenues development in constant currency:	FY15 – FY17	FY17 H1 – FY18 H1
	-2.5% CAGR	-6.6%



1. Following the adoption by the Company of ASU 2017-07 relating to defined benefit pension scheme costs, Adj. EBITDA has been revised up by USD 0.1m in both FY15 and FY17 as all pension income and expenses other than service costs are now reported under "Other income (expense)"

Net Revenues development

FY15 – FY17

- All major markets have been slow including Australia with Power of Choice regulation implemented December 2017

FY18 H1

- intelliHUB JV provides new sales opportunities

Adjusted EBITDA %

FY15 – FY17

- Margins impacted by lower net revenues & incremental operating expenses establishing intelliHUB in FY15 to FY17

FY18 H1

- FY18 H1 recovery is expected to continue through the year
- Restructuring measures have reduced break even point

Adjustments to EBITDA decreasing on lower warranty expenses

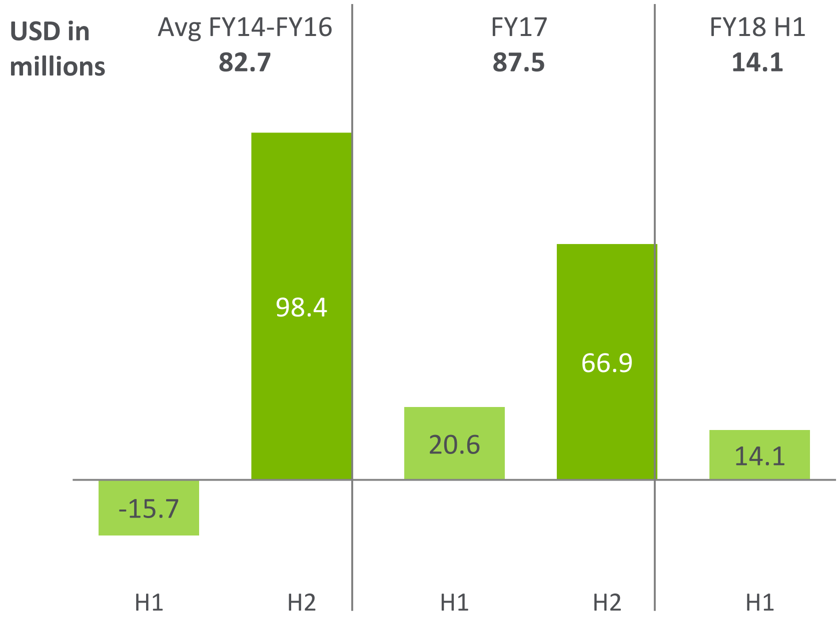
USD in millions	FY18 H1	FY17 H2[1]	FY17 H1[1]
Reported EBITDA	**114.9**	**100.6**	**40.8**
Adjustments			
Restructuring Charges	2.6	6.5	8.1
Exceptional Warranty Expenses	0.6	(0.1)	2.4
Normalized Warranty Expenses	(11.3)	(6.1)	30.3
Special Items	-	0.9	24.8
Adjusted EBITDA	**106.8**	**101.9**	**106.5**

- Significant reduction in adjustments
  - Reported EBITDA now higher than Adjusted EBITDA.
- Exceptional warranty adjustments
  - No further significant expenses expected.
- Normalised expense adjustment mainly relates to legacy component issue

1. Following the adoption by the Company of ASU 2017-07 relating to defined benefit pension scheme costs, EBITDA has been revised down by USD 2.3m in FY17 H1 and by USD 1.5m in FY17 H2 as all pension income and expenses other than service costs are now reported under “Other income (expense)”

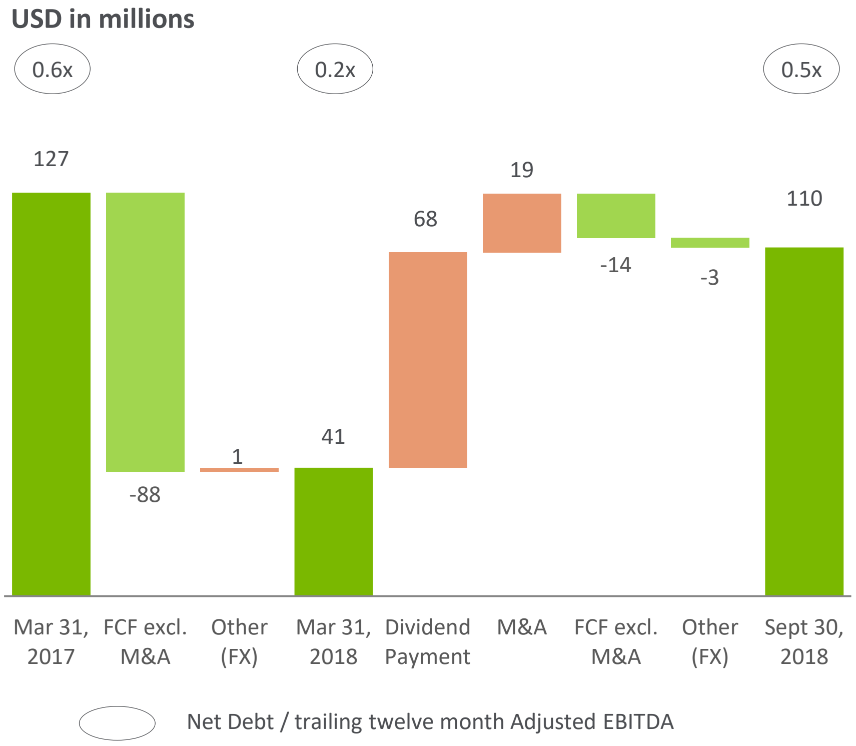
Strong Free Cash Flow track record

Free Cash Flow (excl. M&A)



- Strong historical Free Cash Flow (excl. M&A)
- H1 tends to have weaker cash flow than H2
- Other cash flow drivers
  - CAPEX at around c. USD 45m
  - Operating working capital at c. 16% of revenue
  - Cash taxes guided at 20-26% of pre-tax profit

Leverage remains low with net debt at 0.5x Adjusted EBITDA in FY18 H1



- Net debt was reduced in FY17 based on strong cash flow and no dividend payment falling in the year
- Net debt increased in FY18 H1 given
  - Dividend payment
  - Investment in intelliHUB joint venture
- FY18 H1 leverage levels remain low at 0.5x Adj. EBITDA

Capital allocation focuses on creating shareholder value

Invest in organic growth to support and develop core business

In FY17

R&D spend: USD 158
CAPEX: USD 38m

Maintain annual dividend according to 75% pay-out of Free Cash Flow

In July 2018

Dividend paid
CHF 68m

Potentially invest in M&A targets that align to strategy

Likely to be

Technology / Service play

Return capital to shareholders

Announced today

Share buy back of up to CHF 100m of share capital

Share buy back scheme enhances shareholder returns

- Share buy back program of up to CHF 100m or 8% of share capital announced today
  - Will be run over up to 3 years
  - May be stopped at any time
- Compatible with
  - Investing for organic growth
  - Dividend policy (which remains unchanged)
  - Bolt-on M&A
- Overall leverage ratio guidance remains consistent with the IPO guidance
  - Net debt expected to remain below 1.5x Adj. EBITDA
- Shares bought on the first trading line
  - Will be bought out of capital reserves without deduction of withholding tax
- Shares are being bought for cancellation, subject to shareholder approval

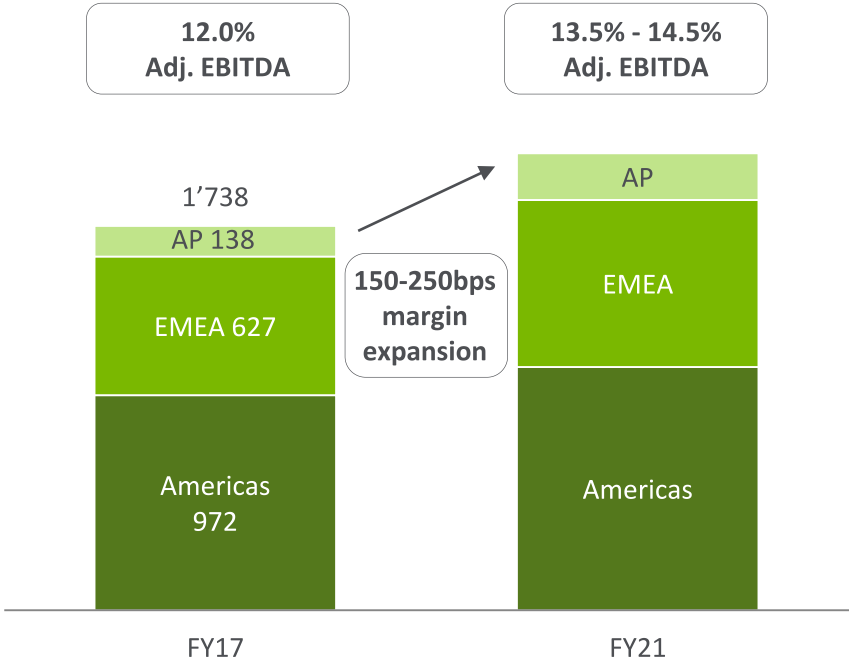
Reconfirming FY18 Outlook

- Landis+Gyr expects the second half of FY18 to be stronger than the first half of FY18
- Supply chain situation remains challenging
- Net Revenues growth for FY18 is projected at approximately +1% to +3%
- Forecasted Group Adjusted EBITDA is between USD 217m and USD 237m
- Free Cash Flow, excluding M&A, expected to be between USD 90m and USD 110m
- Dividend of at least 75% of Free Cash Flow, excluding M&A, for FY18 but not less than the FY17 dividend of CHF 2.30 per share

Positive mid-term outlook projections

Mid single digit annual Net Revenues growth

USD in millions



Group

- Net Revenues expected to grow based on targeted profitable smart metering opportunities at mid single digit annual rate
- Adjusted EBITDA margins expected to increase to between 13.5% and 14.5% of Net Revenues as EMEA and AP return to profitability

Americas

- Core North American smart metering market expected to remain strong and above expectations at time of IPO
- Growth in Japan likely beyond the mid-term period, as network renewal expected to start in 2023
- Adjusted EBITDA margins expected to remain strong

EMEA

- Net Revenues expected to grow based on targeted profitable smart metering opportunities
- Adjusted EBITDA % expected to reach c. 10% as margin enhancement projects materialise by FY20

Asia-Pacific

- Growth expected to resume as key markets in ANZ, India and SEA gather pace

Mid-term (FY21) guidance

	Mid-term Guidance
Net Revenues	Mid single digit annual growth (relative to FY17)
Adjusted EBITDA	Adjusted EBITDA margin between 13.5% and 14.5% of net revenues
Tax Rate	Effective P&L tax rate[1] between 18-21% Effective cash tax rate[2] higher than P&L tax rate by 2-5%
Free Cash Flow excl. M&A	Above USD 150m
Capital structure	Net debt expected to remain below 1.5x Adj. EBITDA

Dividend payout of at least 75% of Free Cash Flow excl. M&A

1. Total projected tax expense including current and deferred taxes, as well as discrete events as a percentage of net income before income tax expenses.
2. Total projected cash tax payments as a percentage of net income before income tax expenses.